## Mortgage Loan Programs Conventional Product Income Limits

Use the following Conventional Product Income Limits (shown below) to determine:

- Minnesota Housing Interest Rate
  - o Borrowers with loan qualifying income ≤ 80% AMI are eligible for lower tier interest rates.
- Mortgage Insurance coverage requirements (see product descriptions for more information)
  - Borrowers with loan qualifying income ≤ 80% AMI are eligible for lower cost mortgage insurance
  - Upfront Paid Mortgage Insurance option: Requires borrower qualifying income to be ≤ 80% AMI

#### **INSTRUCTIONS:**

- To determine if the borrower is above or below 80% AMI, use the first mortgage loan qualifying income.
  - o Area median income (AMI) limits (below) are based on the county in which the property is located.
  - Find the income limit table that applies to your loan: Table 1-Fannie Mae loans and Freddie Mac Manual UW
     Table 2-Freddie Mac Automated underwriting
- Before locking the loan in the Minnesota Housing commitment system
  - Confirm the rate the system generated matches the rate on the Minnesota Housing rate sheet for the borrower's income tier (above or below 80% AMI).
  - o If the rate in the system does not match the rate for the borrower's income tier, contact the Partner Solutions Team at mnhousing.solution@state.mn.us for assistance.

#### **COUNTY 80% AREA MEDIAN INCOME LIMITS**

### TABLE 1

FANNIE MAE (all UW types) and FREDDIE MAC MANUAL UW				
	80% AMI (2020 limits)	80% AMI (2021 limits)		
COUNTY	<b>DU Initial Run Date</b> prior to June 5, 2021 <b>Freddie Mac Manual UW</b> w/loan application received prior to June 16, 2021	<b>DU Initial Run Date</b> on/after June 5, 2021 <b>Freddie Mac Manual UW</b> w/loan application received on/after June 16, 2021		
Aitkin	\$58,080	\$59,600		
Anoka	\$82,240	\$83,440		
Becker	\$58,080	\$59,600		
Beltrami	\$58,080	\$59,600		
Benton**	\$64,960	\$63,200		
Big Stone	\$58,080	\$59,600		
Blue Earth**	\$68,960	\$64,240		
Brown	\$61,120	\$63,120		
Carlton**	\$61,440	\$61,040		
Carver	\$82,240	\$83,440		
Cass	\$58,080	\$59,600		
Chippewa	\$58,640	\$59,600		
Chisago	\$82,240	\$83,440		
Clay	\$71,520	\$73,040		
Clearwater	\$58,080	\$59,600		
Cook	\$58,080	\$59,600		
Cottonwood	\$58,080	\$59,600		
Crow Wing	\$58,080	\$59,600		
Dakota	\$82,240	\$83,440		
Dodge	\$76,480	\$77,280		
Douglas	\$63,520	\$64,080		
Faribault	\$58,080	\$59,600		
Fillmore	\$76,480	\$77,280		
Freeborn	\$58,080	\$59,600		
Goodhue	\$69,440	\$70,080		
Grant	\$58,080	\$59,600		
Hennepin	\$82,240	\$83,440		
Houston	\$61,440	\$68,080		
Hubbard	\$58,080	\$59,600		
Isanti	\$82,240	\$83,440		



# Mortgage Loan Programs Conventional Product Income Limits

TABLE 1 (CONTINUED)

FANNIE MAE (all UW types) and FREDDIE MAC MANUAL UW					
	80% AMI (2020 limits)	80% AMI (2021 limits)			
COUNTY	<b>DU Initial Run Date</b> prior to June 5, 2021 <b>Freddie Mac Manual UW</b> w/loan application received prior to June 16, 2021	DU Initial Run Date on/after June 5, 2021 Freddie Mac Manual UW w/loan application received on/after June 16, 2021			
Itasca	\$58,080	\$59,600			
Jackson	\$59,920	\$61,040			
Kanabec	\$58,080	\$59,600			
Kandiyohi	\$58,720	\$60,160			
Kittson	\$58,480	\$59,760			
Koochiching	\$58,080	\$59,600			
Lac Qui Parle	\$58,080	\$59,600			
Lake**	\$59,120	\$58,000			
Lake of The Woods	\$58,080	\$59,600			
Le Sueur	\$82,240	\$83,440			
Lincoln	\$58,080	\$59,600			
Lyon**	\$62,800	\$61,360			
Mahnomen	\$58,080	\$59,600			
Marshall	\$60,800	\$61,920			
Martin	\$58,080	\$59,600			
McLeod	\$61,120	\$64,720			
Meeker	\$61,360	\$62,880			
Mille Lacs	\$82,240	\$83,440			
Morrison	\$58,080	\$59,600			
Mower	\$58,960	\$59,600			
Murray	\$62,000	\$63,520			
Nicollet**	\$68,960	\$64,240			
Nobles	\$58,080	\$59,600			
Norman	\$58,080	\$59,600			
Olmsted	\$76,480	\$77,280			
Otter Tail	\$58,080	\$59,600			
Pennington	\$58,640	\$61,920			
Pine	\$58,080	\$59,600			
Pipestone	\$58,080	\$59,600			
Polk**	\$71,360	\$64,000			
Pope	\$61,920	\$62,000			
Ramsey	\$82,240	\$83,440			
Red Lake	\$62,000	\$65,200			
Redwood	\$58,080	\$59,600			
Renville	\$58,640	\$59,840			
Rice	\$65,920	\$72,160			
Rock	\$58,080	\$59,600			
Roseau	\$58,080	\$60,320			
Scott	\$82,240	\$83,440			
Sherburne	\$82,240	\$83,440			
Sibley	\$82,240 \$61,440	\$83,440			
St. Louis**	\$61,440 \$64,960	\$61,040			
Stearns**	\$64,960 \$64,720	\$63,200			
Steele	\$64,720	\$66,880			
Stevens**	\$68,000	\$66,720 \$50,600			
Swift Todd	\$58,080 \$58,080	\$59,600 \$59,600			
-		\$59,600 \$50,600			
Traverse	\$58,080 \$76,480	\$59,600 \$77,380			
Wabasha		\$77,280 \$50,600			
Wadena Waseca**	\$58,080 \$60,160	\$59,600 \$59,840			
	\$60,160 \$83,240	\$59,840 \$93,440			
Washington	\$82,240	\$83,440			
Watonwan Wilkin	\$58,080	\$59,600 \$59,600			
	\$58,080 \$63,000	\$59,600 \$62,560			
Winona	\$62,000 \$82,240	\$62,560 \$82,440			
Wright Vallow Medicine	\$82,240	\$83,440			
Yellow Medicine	\$58,080	\$59,600			

<sup>\*\*</sup>Income limits for Benton, Blue Earth, Carlton, Lake, Nicollet, Polk, St. Louis, Stearns, Stevens, Waseca counties decreased for 2021.

This document is a summary of program requirements and does not contain all information needed to originate loans for sale under Minnesota Housing programs.

See the applicable Minnesota Housing Procedural Manual at <a href="https://www.mnhousing.qov">www.mnhousing.qov</a> for complete information.



## Mortgage Loan Programs Conventional Product Income Limits

### TABLE 2

I ADLE Z				
		FREDDIE N	/IAC - Automated U	V
COUNTY	80% AMI***	COUNTY	80% AMI***	
Aitkin	\$59,600	Martin	\$59,600	
Anoka	\$83,440	McLeod	\$64,720	
Becker	\$59,600	Meeker	\$62,880	
Beltrami	\$59,600	Mille Lacs	\$83,440	
Benton	See green columns (right)	Morrison	\$59,600	
Big Stone	\$59,600	Mower	\$59,600	
Blue Earth	See green columns (right)	Murray	\$63,520	
Brown	\$63,120	Nicollet	See green columns (right)	
Carlton	See green columns (right)	Nobles	\$59,600	
Carver	\$83,440	Norman	\$59,600	
Cass	\$59,600	Olmsted	\$77,280	
Chippewa	\$59,600	Otter Tail	\$59,600	*
Chisago	\$83,440	Pennington	\$61,920	
Clay	\$73,040	Pine	\$59,600	
Clearwater	\$59,600	Pipestone	\$59,600	
Cook	\$59,600	Polk	See green columns (right)	
Cottonwood	\$59,600	Pope	\$62,000	
Crow Wing	\$59,600	Ramsey	\$83,440	_
Dakota	\$83,440	Red Lake	\$65,200	ı
Dodge	\$77,280	Redwood	\$59,600	ı
Douglas	\$64,080	Renville	\$59,840	ì
Faribault	\$59,600	Rice	\$72,160	ı
Fillmore	\$77,280	Rock	\$59,600	ı
Freeborn	\$59,600	Roseau	\$60,320	ı
Goodhue	\$70,080	Scott	\$83,440	ı
Grant	\$59,600	Sherburne	\$83,440	ı
Hennepin	\$83,440	Sibley	\$83,440	i
Houston	\$68,080	St. Louis	See green columns (right)	i
Hubbard	\$59,600	Stearns	See green columns (right)	i
Isanti	\$83,440	Steele	\$66,880	i
Itasca	\$59,600	Stevens	See green columns (right)	ı
Jackson	\$61,040	Swift	\$59,600	ı
Kanabec	\$59,600	Todd	\$59,600	i
Kandiyohi	\$60,160	Traverse	\$59,600	ì
Kittson	\$59,760	Wabasha	\$77,280	ı
Koochiching	\$59,600	Wadena	\$59,600	i
Lac Qui Parle	\$59,600	Waseca	See green columns (right)	i
Lake	See green columns (right)	Washington	\$83,440	i
Lake of The Woods	\$59,600	Watonwan	\$59,600	i
Le Sueur	\$83,440	Wilkin	\$59,600	ı
Lincoln	\$59,600	Winona	\$62,560	ı
Lyon	See green columns (right)	Wright	\$83,440	ı
Mahnomen	\$59,600	Yellow Medicine	\$59,600	ì
Marshall	\$61,920	2 23.3.70		
	1 ,- ,			

N	V					
	COUNTY	LPA Accept <b>prior to</b> June 16, 2021	LPA Accept <b>on/after</b> June 16, 2021			
	Benton	\$64,960	\$63,200			
	Blue Earth	\$68,960	\$64,240			
	Carlton	\$61,440	\$61,040			
	Lake	\$59,120	\$58,000			
	Lyon	\$62,800	\$61,360			
	Nicollet	\$68,960	\$64,240			
	Polk	\$71,360	\$64,000			
	St. Louis	\$61,440	\$61,040			
	Stearns	\$64,960	\$63,200			
	Stevens	\$68,000	\$66,720			
	Waseca	\$60,160	\$59,840			

<sup>\*\*\*</sup>The applicable Income limits for Benton, Blue Earth, Carlton, Lake, Lyon, Nicollet, Polk, St. Louis, Stearns, Stevens, Waseca counties depend on whether the loan received an LPA accept recommendation prior to June 16, 2021 (even if re-run on/after June 16). For all other counties Table 2 reflects the 80% AMI loan qualifying income limits for 2021.